

Borouge Plc

Q2 and H1 2025 Results Presentation

31st July 2025



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Agenda and Presenters

Agenda

Q2 and H1 2025 Results Highlights

Market Update and Commercial Highlights

Operational Highlights

Financial Highlights

Outlook and Concluding Remarks

Q&A Session



**Hazeem Sultan
Al Suwaidi**

Chief Executive
Officer



**Roland
Janssen**

Chief Marketing
Officer



**Dr. Hasan
Karam**

Chief Operating
Officer



**Jan-Martin
Nufer**

Chief Financial
Officer

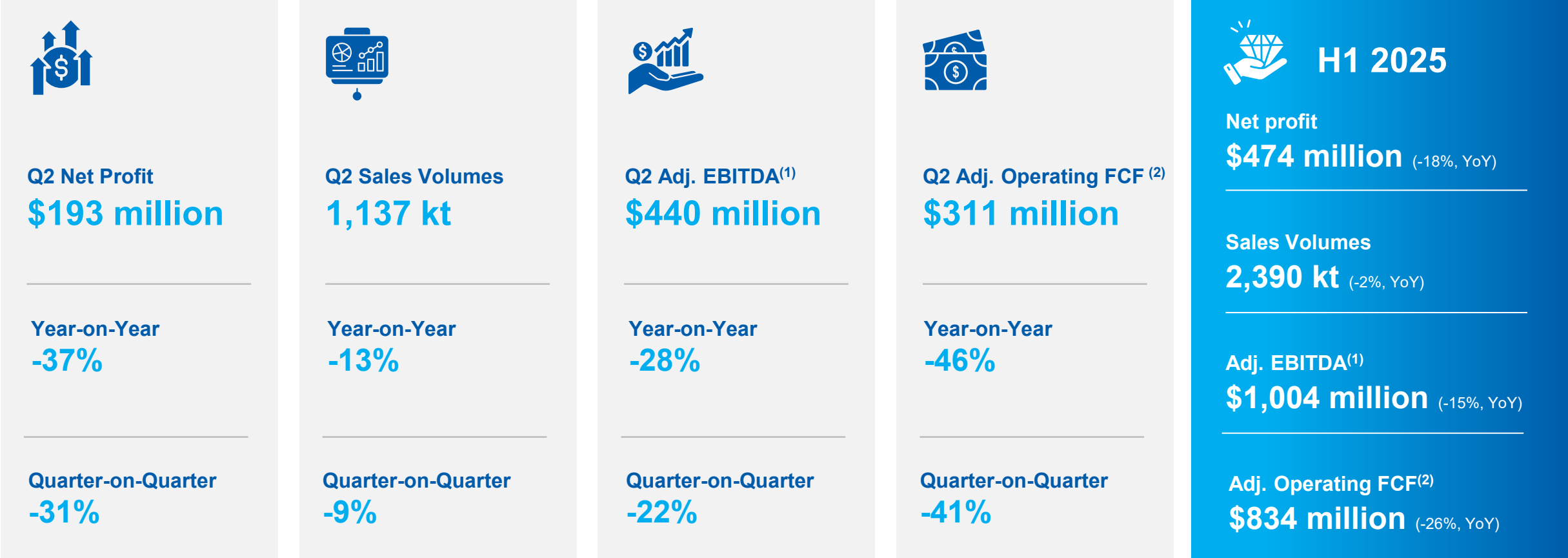
Q2 and H1 2025 Results Highlights



Hazeem Sultan Al Suwaidi
Chief Executive Officer

Q2 and H1 2025 Results Summary

B3 turnaround completed successfully ahead of schedule reinforcing asset reliability and efficiency



EBITDA margin of 37% in H1 2025 driven by strategic focus on high-value products, geographic optimization and ongoing efficiencies

Sources: Company Information
(1)) Adj. EBITDA calculated as EBITDA plus adjustments on foreign exchange gain or loss and impairment loss on property, plant and equipment.
(2) Adj. Operating Free Cash Flow defined as Adj. EBITDA less Capital Expenditure.

Market Update and Commercial Highlights



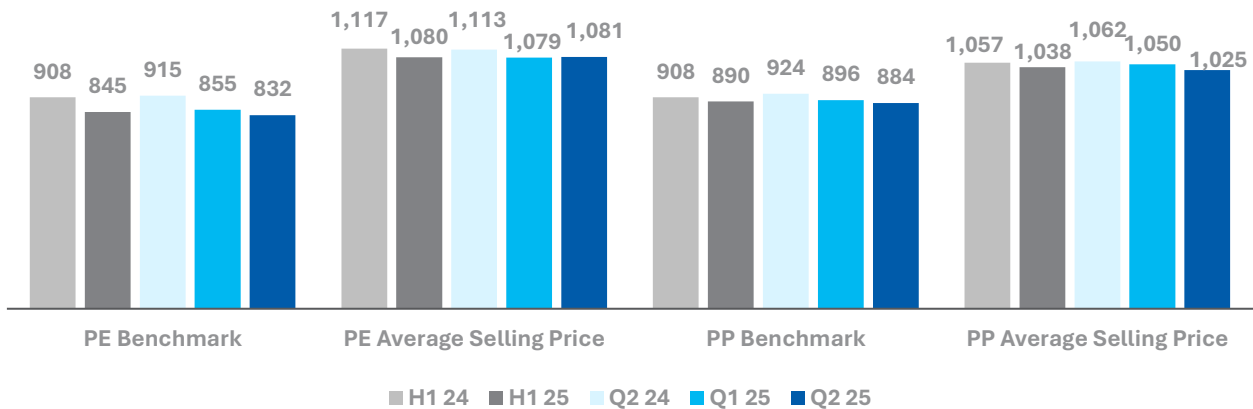
Roland Janssen
Chief Marketing Officer

POLYOLEFINS PRICES & PREMIA

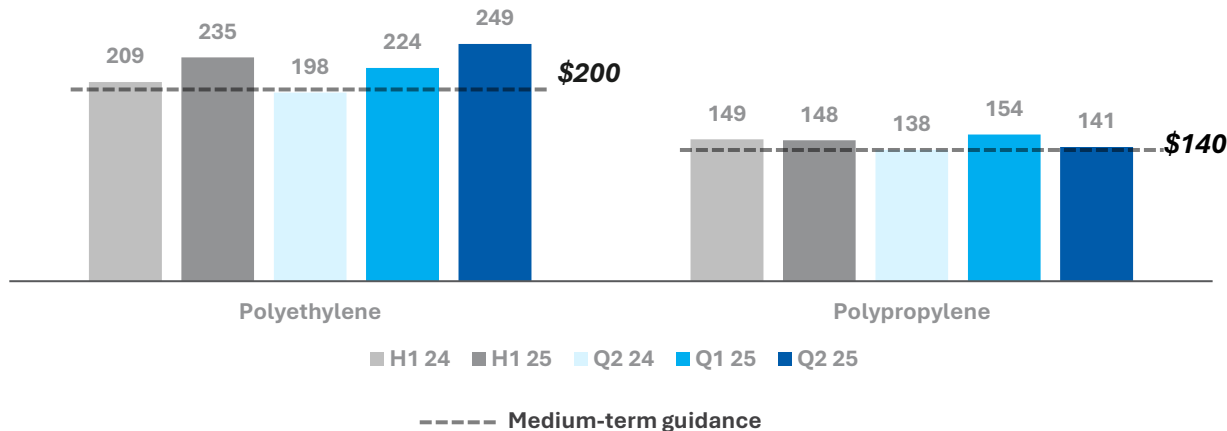
Q2 25 premia for Polyethylene and Polypropylene above medium-term guidance

Commentary

Benchmark Price⁽¹⁾ vs Avg. Selling Price (\$/t)



Premia Over Benchmark Price⁽¹⁾ (\$/t)



- Borouge’s overall polyolefin selling prices in Q2 declined QoQ due to weakness in benchmark prices
 - PE avg. selling price +2 \$/t vs. Q1 25
 - PP avg. selling price -25 \$/t vs. Q1 25
- In Q2, Borouge premia remained above management guide
 - PE premia of 249 \$/t, +25 \$/t vs. Q1 25
 - PP premia of 141 \$/t, -13 \$/t vs. Q1 25
- In H1, premia for PE increased by +26 \$/t and PP declined by -1 \$/t vs. H1 24
- Q2 trends reinforce Borouge’s ability to navigate tough market environment by focusing on high value-add segments i.e. Energy and Infrastructure solutions

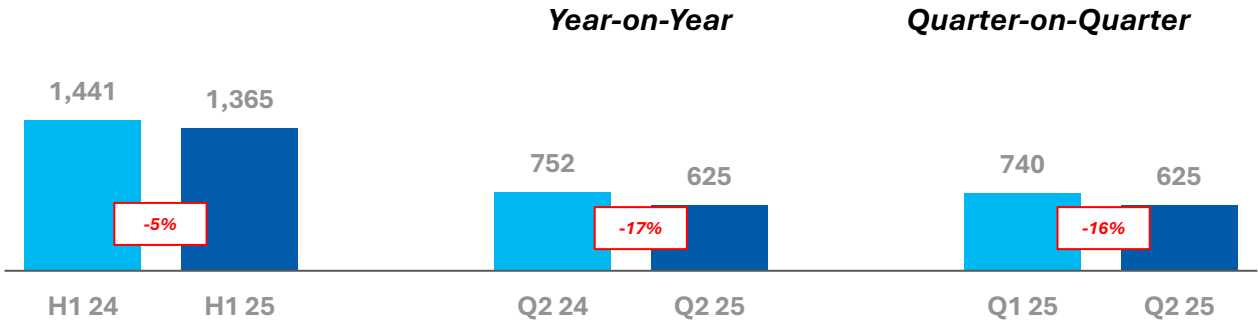
Sources: Company Information.
1) Benchmark prices represent HDPE Blow Molding NEA CFR and PP Raffia NEA CFR prices (CMA).

COMMERCIAL PERFORMANCE

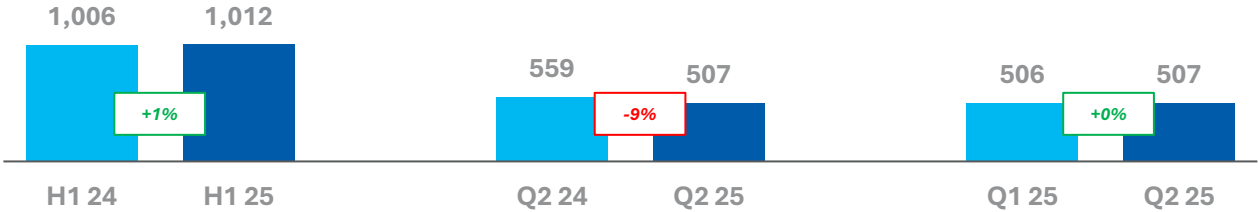
Volume performance balanced against strategic product mix and margin discipline

Commentary

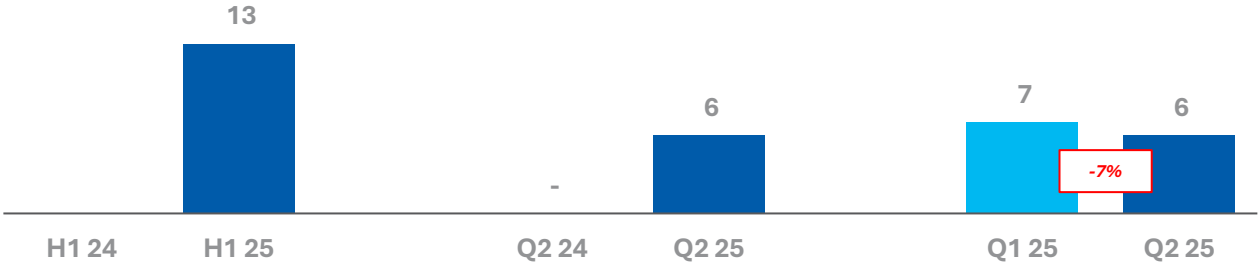
Polyethylene Sales Volume (kt)



Polypropylene Sales Volume (kt)



Ethylene & Others Sales Volume (kt)



Sources: Company Information.

- Sales volume of 1,137 kt in Q2 2025, down -13% YoY and -9% QoQ due to B3 turnaround related impact
- Continued strong contribution from value added segments and focus on regional optimisation support higher premia
- APAC region continues to be the top destination for Borouge products with 57% followed by Middle East with 34% in Q2 25

INNOVATION UPDATE

Strong pipeline of innovative solutions driving commercial excellence

Recent Product Launch

Driving High-Performance Infrastructure Solutions



Infrastructure

Advanced pressure pipes, fully certified as PE100 RC (i.e., resistant to crack)

Next Generation Sustainable Packaging solutions



PE Packaging

Renewed portfolio for flexible packaging leveraging Borstar® and Anteo™

Upcoming Innovation

Pushing the Boundaries of PP Innovations



PP Packaging

Delivering outstanding properties for durability and material reduction

Building Portfolio of Healthcare solutions



Healthcare

Second healthcare solution further strengthening Borouge regional offering



Industry Recognition: won the prestigious Innovation Excellence Award at Make It in the Emirates 2025

This award underscores Borouge’s unwavering commitment to pioneering innovation and delivering impactful solutions, highlighting the strength of its innovation capabilities and leadership in shaping the industry’s future



Operational Highlights



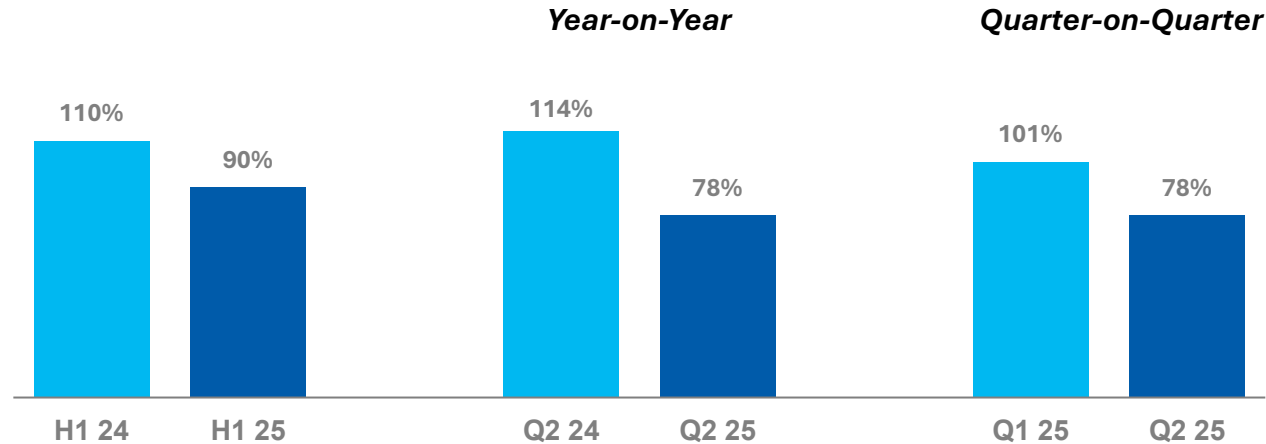
Dr. Hasan Karam
Chief Operating Officer

OPERATIONAL HIGHLIGHTS

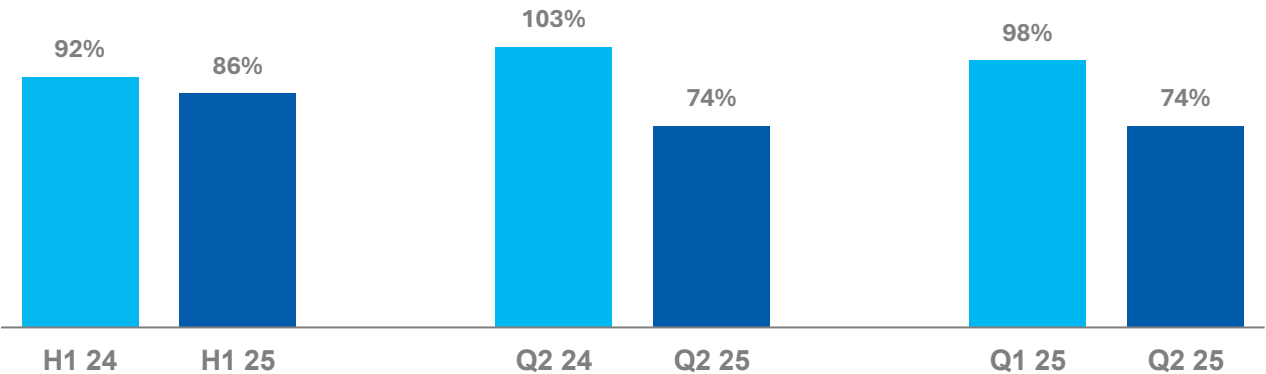
Robust operational performance while delivering a successful B3 turnaround

Commentary

Polyethylene
Utilisation
Rates
(%)



Polypropylene
Utilisation
Rates
(%)



- Planned B3 turnaround successfully concluded in shorter than expected timeframe
- Downtime optimized by 15%
- Planned and regular turnarounds are essential to maintaining our high asset reliability and industry leading health and safety
- In H1 25, Borouge delivered high utilization rates of 90% for PE and 86% for PP, despite the B3 Turnaround in Q2

Financial Highlights

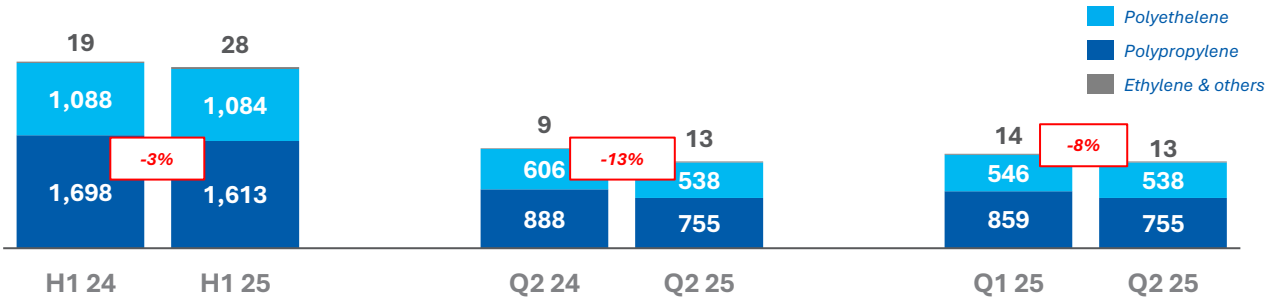


Jan-Martin Nufer
Chief Financial Officer

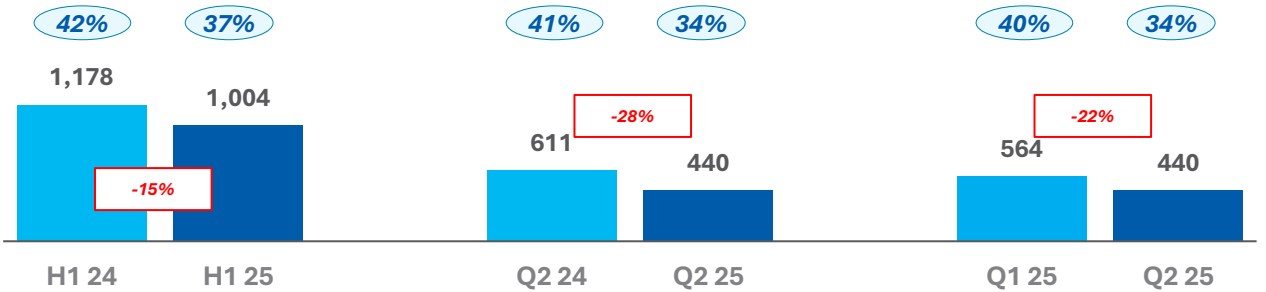
REVENUE & PROFITABILITY

Key Metrics

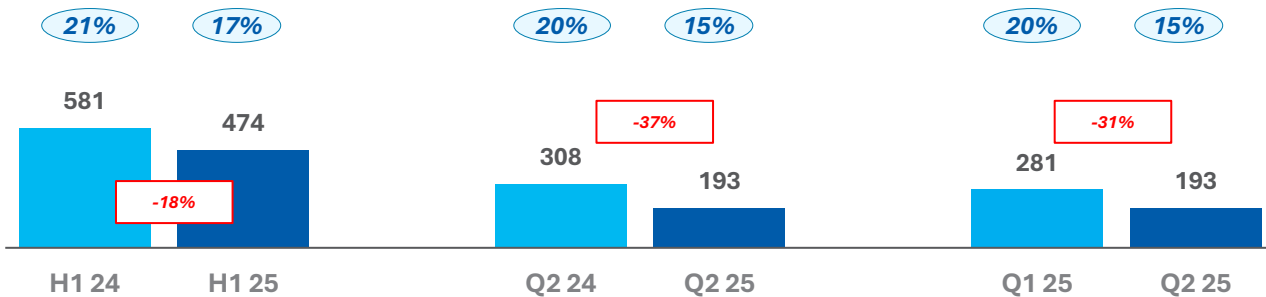
Revenue
(\$m)



Adjusted EBITDA ⁽¹⁾
(\$m)



Net Profit
(\$m)



Commentary

- Resilient Q2 performance supported by improved premia, healthy sales volume and strict cost discipline
- Q2 revenue declined -13% versus Q2 24
- Q2 Adj. EBITDA of \$440m, and industry leading EBITDA margin of 37% in the first half year 2025
- In H1 25, revenue declined moderately by 3% YoY

Sources: Company Information.
1) Adjusted EBITDA is calculated as EBITDA plus adjustments on foreign exchange gain or loss and impairment loss on property, plant and equipment.

COSTS

Key Metrics



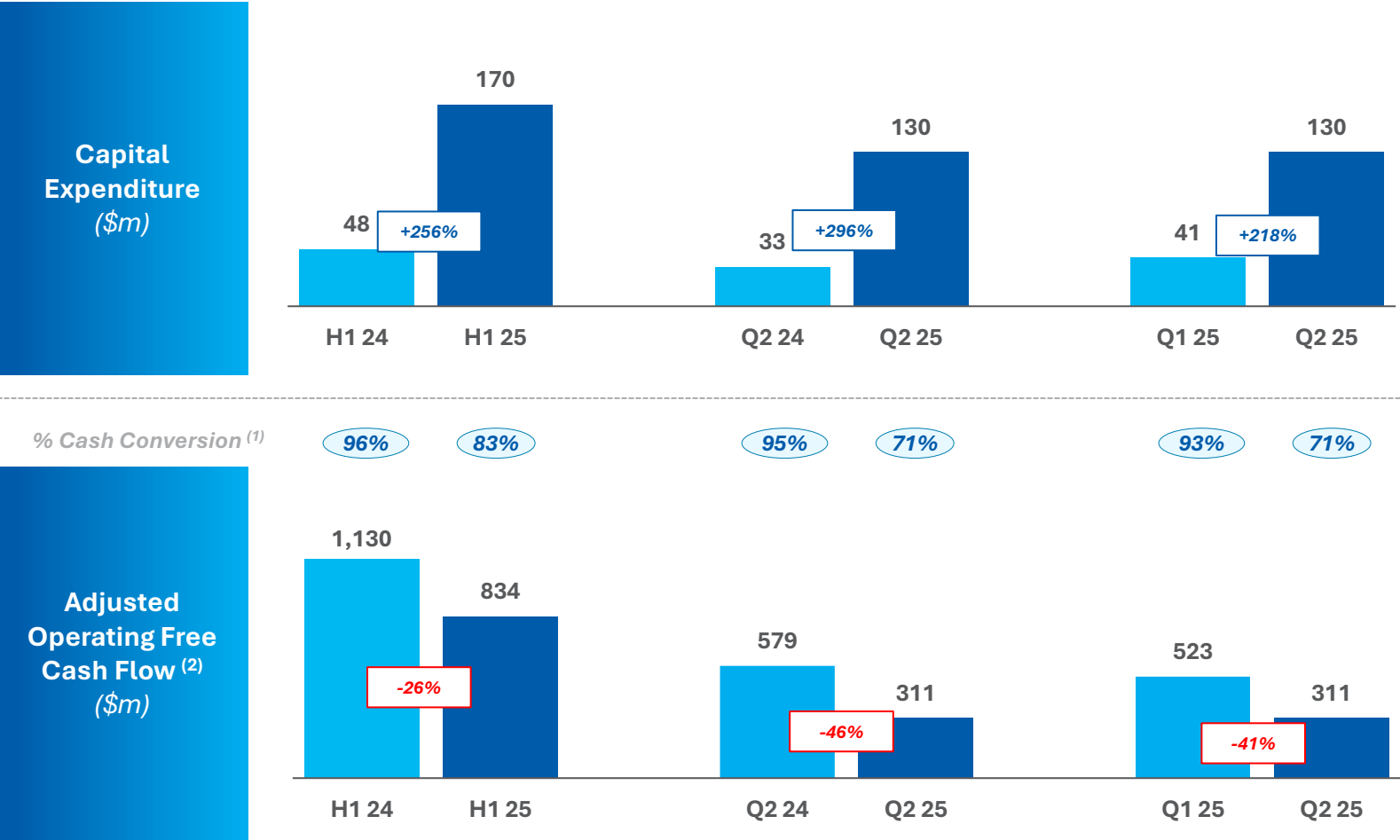
Sources: Company Information.

Commentary

- In Q2, the total cost base (excl. D&A) remained within a narrow band YoY and QoQ
- Selling & distribution expenses in Q2 increased by 13% on QoQ
- General & admin (excl. D&A) expenses in Q2 decreased by 31% QoQ
- In H1 25, sales & distribution expenses and general & admin expenses declined by -5% and -4% on YoY basis, respectively

CAPEX & FREE CASH FLOW

Key Metrics



Commentary

- CAPEX in Q2 of \$130m and \$170m for H1 25
- Consistently high cash conversion rates recorded in H1 25 of 83%
- Net debt to LTM EBITDA ratio is 1.2x as on 30 June 2025

Sources: Company Information.

1) Cash conversion defined as operating free cashflow (Adjusted EBITDA – Capital Expenditure) as a percentage of Adjusted EBITDA.

2) Operating Free Cash Flow is calculated as Adjusted EBITDA less capital expenditure.

Outlook & Concluding Remarks



Hazeem Sultan Al Suwaidi
Chief Executive Officer

OUTLOOK & GUIDANCE



Market

- Stable macro-economic environment in Borouge core markets in H2 25
- Demand in Borouge target markets remains stronger versus developed regions



Prices

- H2 2025 sales volumes and pricing are expected to remain stable
- Management maintains through-the-cycle premia guidance of c. \$200/t for polyethylene and c. \$140/t for polypropylene



Volumes

- Borouge 3 plant back online after a successful turnaround in Q2 2025 with high utilization rates expected for the remainder of the year
- Company will continue to focus on its core strategy in the high value-added segments and product / regional optimisation



Costs

- Ongoing cost efficiencies and optimisation to continue in H2 2025
- Borouge remains well-positioned to manage supply chain and S&D costs



Borouge H1 2025 dividend of 8.1 fils per share to be paid in September 2025, subject to approval by shareholders

Q&A Session